

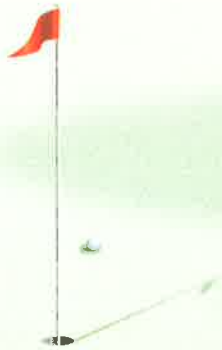
***So much business is  
done on the golf  
course  
that we've decided  
to take our training  
there as well ...***

**Registration: 8:00 - 8:30  
Workshop: 8:30 - 11:30  
Followed by Lunch & Golf**

**Training will focus on  
successfully navigating  
through the SBA's 504 Loan  
Program**

Other Topics Covered at the  
Workshop Will Include...

- ♦ SEDC Microloan & RLF  
Loan Programs
- ♦ Other Economic  
Development Programs and  
Partnerships
- ♦ Overview of Other SBA  
Loan Programs
- ♦ SBA 7a Packaging Options



Siouxland Economic Development Corporation  
617 Pierce St, Ste 202  
Sioux City, IA 51101



## **SEDC** **2016 Lender Training Workshop**

**Thursday, September 1st**  
Landsmeer Golf Club  
902 7th St NE  
Orange City, IA

***Hit the Links & Learn  
About SEDC Loan  
Programs  
All in one Great Day!!!***

## Not Just Generalities ... Answers to Your Specific Questions Too

Whether you are new to the commercial lending world or have been working with SEDC for years, there are on-going changes to the SEDC & SBA loan programs. Join us at our 2016 training to learn about:

**SBA 504 program  
changes**

**SBA 504 Refi Is Finally  
Here!**

**SEDC loan programs**

**Ways we can partner to  
benefit your borrowers**

### **Door Prizes:**

Prizes will be given out to attendees throughout the morning, including golf apparel, gift certificates, etc. You must be present to win!

### **Agenda:**

- 8-8:30 Registration/Coffee
- 8:30-9:20 SEDC Loan Programs
- 9:20-9:30 Break - Door Prizes
- 9:30-10:00 SBA 504 Loan Program
- 10:00-10:20 Project Examples
- 10:20-10:30 Break - Door Prizes
- 10:30-11:10 SBA 504 Refi & Examples
- 11:10-11:30 SBA 7a Packaging
- 11:30-12:15 Lunch & SBA District Office

In addition to SEDC staff; Terry Case from the Des Moines District Office and Mike Slater from Vital Financial Services (SBA 7a Loan Packaging) will be making short presentations & will be available to talk with you and answer questions.

Following the training, SEDC staff will be available for **one-on-one discussions** on lending issues or specific projects.

**Follow this great morning of  
training with an afternoon on  
one of the area's foremost  
golf courses...**

Landsmeer Golf Club  
Orange City, IA  
[www.landsmeergolfclub.com](http://www.landsmeergolfclub.com)

**EARLY BIRD  
REGISTRATION:  
Golf Prices are half  
price if submitted by  
August 10th!!!**

### **Fees - After August 10th:**

\$0 per person w/o golf  
\$20 per person w/ 9 holes  
\$30 per person w/ 18 holes  
(Golf fees shown include cart)

Includes a program manual,  
morning breaks, & lunch.

**Registration Form Enclosed**  
Registration Form also at  
[www.siouxlandedc.com](http://www.siouxlandedc.com)

### **Cancellation Policy:**

If a registrant cancels at least three business days before the event they will receive a full refund. There will be no refunds for cancellations less than three business days prior; however, a program manual will be mailed to registered and paid participants unable to attend.

# Siouxland Economic Development Corporation 2016 Lender Training Registration

Thursday, September 1<sup>st</sup> – Landsmeer Golf Club, Orange City, IA

**Registration Fees are Half Price If Submitted by August 10th**

(See back of this page for directions to course)

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Name	E-Mail	No Golf	9 Holes	18 Holes

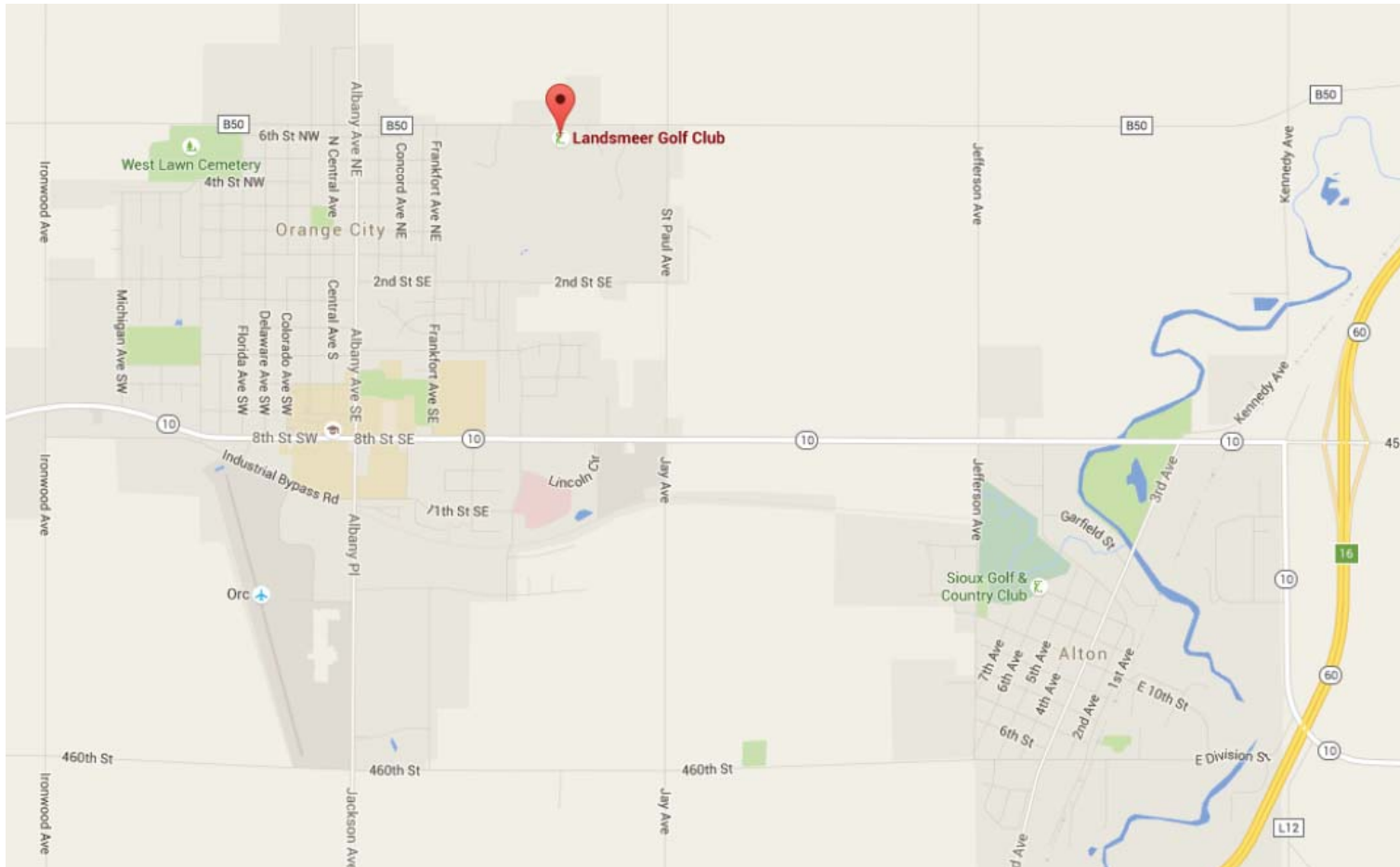
**Cost:**  
 \$0 per person (without golf)  
**\$10 Through Aug. 10th** / \$20 per person (with 9 holes golf)  
**\$15 Through Aug. 10th** / \$30 per person (with 18 holes golf)  
 (9 & 18 holes golf include cart)

**Mail or Fax or E-mail Registration and Make Check Payable To:**  
 SEDC  
 617 Pierce St., Suite #202  
 Sioux City, IA 51101  
 Phone: (712) 279-6430  
 Fax: (712) 224-2510  
 E-mail: sedc@siouxlandedc.com

Amount of Check Enclosed or to be Mailed: \$ \_\_\_\_\_

**The Course Requires Typical Golf Attire: (Collared shirts are required. Cut-off shorts, t-shirts, denim jeans, and tank tops are not allowed. Shorts must be Bermuda length. Soft spikes only.)**

## Directions:



**Landsmeer Golf Club**  
**902 7th St NE**  
**Orange City, IA 51041**

Landsmeer Golf Club is located on the northern edge of Orange City. From Iowa Highway 60, take Exit 16 for "Alton/Orange City: Granville/Northwestern College". Take Iowa Highway 10 west to St. Paul Ave. Turn right to go north on St. Paul Ave for 1 mile. Turn left onto 7th St NE for 0.3 miles to Landsmeer Golf Club.