

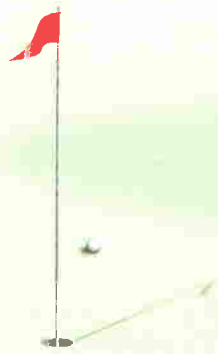
*So much business is done on the golf course that we've decided to take our training there as well ...*

**Registration: 8:30 - 9:00**  
**Workshops: 9:00 - 12:00**  
**Followed by Lunch & Golf**

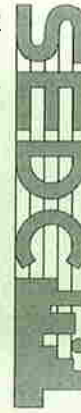
**Training will focus on successfully navigating through the SBA's 504 Loan Program**

Other Topics Covered at the Workshop Will Include...

- ♦ SEDC RLF Loan Program
- ♦ SBA Microloan Program
- ♦ Other Economic Development Programs and Partnerships



Siouxland Economic Development Corporation  
617 Pierce St, Ste 202  
Sioux City, IA 51101



# SEDC

## 2015 Lender Training Workshops

**Wednesday, August 5th**  
Grand Falls Resort  
Larchwood, IA

**OR**

**Friday, August 7th**  
Bent Tree Golf Club  
Council Bluffs, IA

**OR**

**Tuesday, August 11th**  
Whispering Creek Golf Club  
Sioux City, IA

***Hit the Links & Learn About SEDC Loan Programs All in one Great Day!!!***



## Not Just Generalities ... Answers to Your Specific Questions Too

Whether you are new to the commercial lending world or have been working cooperatively with us for years, there are on-going changes to the SEDC & SBA programs. Here's a great way to:

**Learn what SEDC is all about**

**Keep current on program changes**

**Get a refresher course on all we can do for your clients**

During the afternoon your SEDC staff will be available for **one-on-one discussions** on lending issues or specific projects.

## Topics Covered Include:

### **SEDC Program Overview**

- SBA 504
- Revolving Loan Fund
- Microloan

### **SBA 504 Program: Application, Closing, & Servicing**

- Why use the SBA 504
- SBA 504 vs 7a
- What SBA Needs
- The Loan Process
- Changes

In addition to SEDC staff; SBA Staff Members from the Des Moines District Office will be on hand to provide the latest updates from SBA and to answer questions.

**Follow this great morning of training with an afternoon on one of the area's foremost golf courses...**

[www.grandfallsresort.com](http://www.grandfallsresort.com)

[www.benttreegolfcb.com](http://www.benttreegolfcb.com)

[www.whisperingcreekgolfclub.com](http://www.whisperingcreekgolfclub.com)

## **Fees:**

\$0 per person w/o golf  
\$25 per person w/ 9 holes  
\$40 per person w/ 18 holes  
(Golf fees shown include cart)

The registration fee covers a program manual, morning break, & lunch ... and there is an optional round of golf to top off the day.

## **(Registration Form Enclosed)**

Registration Form also at  
[www.siouxlandedc.com](http://www.siouxlandedc.com)

## **Door Prizes:**

Prizes will be given out to attendees throughout the day, including golf apparel, gift certificates, etc. You must be present to win!

## **Cancellation Policy:**

If a registrant cancels at least three business days before the event they will receive a full refund. There will be no refunds for cancellations less than three business days prior; however, a program manual will be mailed to registered and paid participants unable to attend.

**The same information will be presented at each location. You need only attend one of the sessions. Sign up early as space is limited at all three sites.**

# Siouxland Economic Development Corporation 2015 Lender Training Registration

Wednesday, August 5<sup>th</sup> – Grand Falls Resort, Larchwood, IA  
 Friday, August 7<sup>th</sup> – Bent Tree Golf Club, Council Bluffs, IA  
 Tuesday, August 11<sup>th</sup> – Whispering Creek Golf Club, Sioux City, IA  
 (See back of this page for directions to each location)

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Name	E-Mail	Session Attending			Golf Choice		
		Larchwood	Council Bluffs	Sioux City	No Golf	9 Holes	18 Holes

**Cost:**  
 \$0 per person (without golf)  
 \$25 per person (with 9 holes golf)  
 \$40 per person (with 18 holes golf)  
 (9 & 18 holes golf include cart)

**Mail or Fax or E-mail Registration and Make Check Payable To:**  
 SEDC  
 617 Pierce St., Suite #202  
 Sioux City, IA 51101  
 Phone: (712) 279-6430  
 Fax: (712) 224-2510  
 E-mail: [sedc@siouxlandedc.com](mailto:sedc@siouxlandedc.com)

Amount of Check Enclosed or to be Mailed: \$ \_\_\_\_\_

**All Three Courses Require Typical Golf Attire: (Collared shirts are required. Cut-off shorts, t-shirts, denim jeans, and tank tops are not allowed. Shorts must be Bermuda length. Soft spikes only.)**



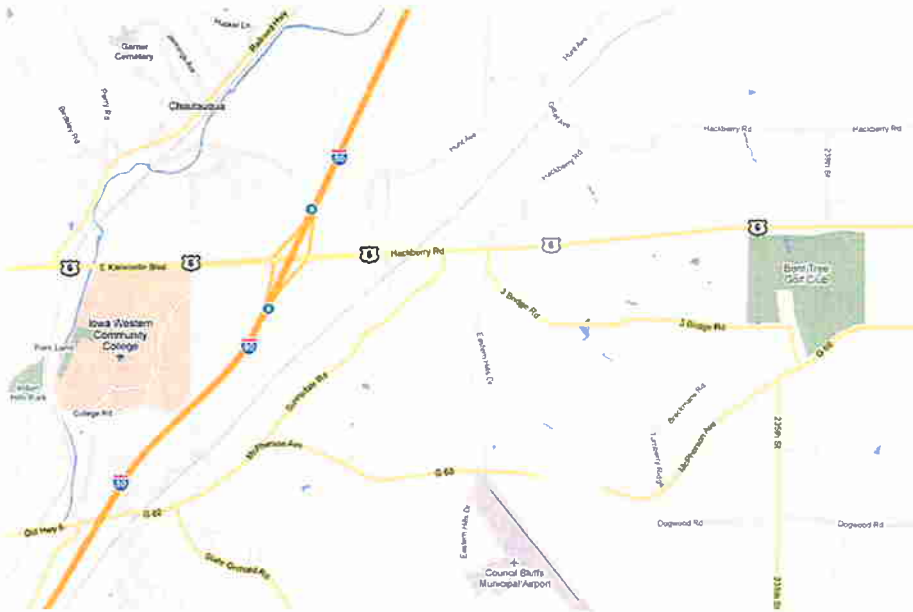
# Directions:



**August 5, 2015**

## **Grand Falls Resort 1415 Grand Falls Blvd Larchwood, IA**

**Directions from I-29 (North Bound)**  
Take I-29 north to I-229. Take I-229 north to exit 6 (Hwy 42). Turn right (east) on Hwy 42. At the South Dakota-Iowa Border, Hwy 42 turns into Hwy 9. The Resort is on the left side of the road.

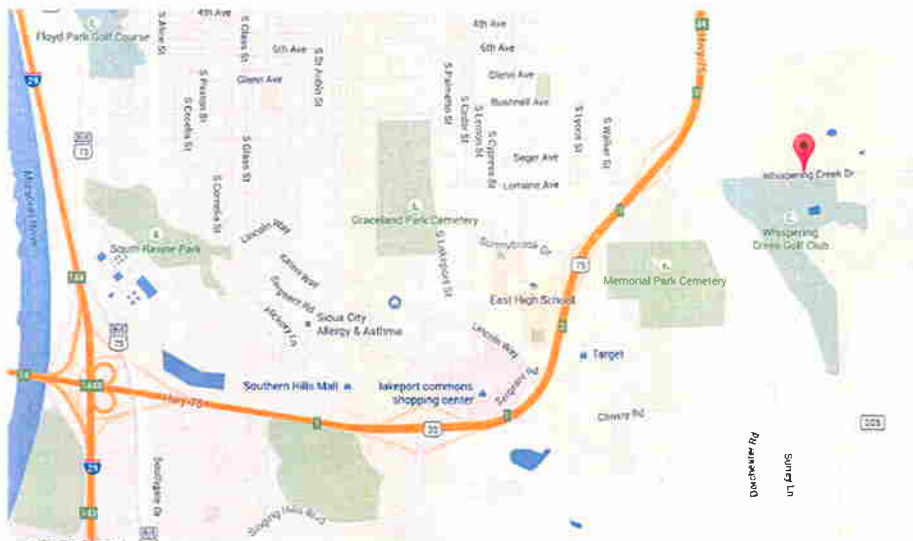


**August 7, 2015**

## **Bent Tree Golf Club 23579 Highway 6 Council Bluffs, IA**

Bent Tree is located on Highway 6, just east of Interstate 80.

From Interstate 80, take Exit 8 for U.S. Highway 6 toward Council Bluffs / Oakland. Turn right onto U.S. Highway 6 and proceed east 2 ½ miles. Bent Tree is located on the South side of Highway 6



**August 11, 2015**

## **Whispering Creek Golf Club 6500 Whispering Creek Dr. Sioux City, IA**

Whispering Creek is located just east of the U.S. Highway 75 (bypass). Take Exit 3 "Morningside Ave". Turn southeast onto Morningside Ave for one block, then turn onto 170th St/Whispering Creek Dr. The club house is located approximately ½ mile down the road on the right.